

# ENERGY PROCUREMENT, COMPLIANCE & EFFICIENCY

## Executive Summary

Asset Solutions helps private owners and Tier-1 facility contractors cut utility spend and stay compliant—without disrupting mission. We deliver end-to-end energy procurement, ENERGY STAR® benchmarking and verification, and ASHRAE I/II/III audits. We execute **three-source competitive bidding** for energy supply—collecting apples-to-apples supplier quotes and terms, normalizing load profiles, and recommending the award on total cost + risk, not just the headline rate.

UEI: M1H8KR3FBLC5 DUNS:080603169  
CAGE: 7VYF7



# CAPABILITY STATEMENT

compliance

monitoring

SAVINGS

## Core Competencies

- **ENERGY STAR® Benchmarking & Third-Party Verification** — Full-service data QA, submissions, and verification.
- **Actionable Audits & Surveys (ASHRAE I/II/III)** — Utility surveys, ECMs with savings, cost, payback, and sequencing.
- **BEPS Compliance & Pathway Planning (DC/MD)** — Strategy, filings, and execution support—no guesswork.
- **Smart Building Technology** - Real-Time Utility Data, Monitoring, and Control Capabilities
- **Energy Procurement & Utility Cost Optimization** — Competitive sourcing, bill audits, load analysis, and contract strategy to fund upgrades.
- **Environmental Due Diligence** — Property condition & environmental assessments to surface risk and prioritize action.
- **Full-Cycle Project / Facility Management** — Total support to achieve client objectives.

## Certifications

CEA • CEM • CPM® • PMP • LEED AP  
Professional Engineer (PE) • Qualified Third-Party Verifier (DC/MD BEPS)

## Differentiators

- **Fast Deployment** — Mobilize within 24–48 hours of award.
- **Effective Delivery** — O&M realities, and vendor coordination baked in.
- **Integrated Services, One Invoice** — Audit → procurement → BEPS filings → compliance tracking.
- **Proven ROI** — \$300M+ energy savings delivered across public and private portfolios.
- **Contractor-Friendly Docs** — ECM packages designed for immediate pricing and mobilization.



**Socioeconomic: Small Business (self-certified)**

## Past Performance



**Museum of the Bible (Washington, DC; 450k SF)** — BEPS readiness, electricity & gas procurement, ASHRAE audit, and RCx. \$629,581/year combined commodity + operational savings; clear pathway to BEPS compliance.



**EMCOR / Institute for Defense Analyses (Alexandria, VA; 330k SF)** — Building utility survey & analysis; ENERGY STAR benchmarking; load-factor/schedule optimization roadmap. Identified 7 low-cost ECMs; launched a \$7,400 diagnostic program (~\$0.022/SF) and documented initial 1% energy reduction.



**Raytheon** — *"In December 2012, Asset Solutions conducted an ASHRAE Level I energy audit for three of our buildings in Sterling, Virginia. The audits discovered a combined electricity savings of \$499,769 with a payback of 3 years or less. I have no hesitation in recommending them as a sustainable energy company with which to do business."*

## Primary NAICS

541690, 541330, 541350, 541611, 541620, 561210, 236220

**Relevant PSC:** R425, F108, H149

**Security:** GSA HSPD-12; NIST; FDA

**Certifications:** SBA 8(a); VDOT DBE/SWaM/Micro (#817547); MDOT DBE/MBE/SBE (#22-317); NMSDC Capital Region (CR31491); MWAA LDBE (#20498380)

## Work with us



**Wayne Tyler, CPM**



wtyler@assetsolutions.org



assetsolutions.org



(301) 957-0488



**assetsolutions.org**